

Message Text

CONFIDENTIAL

PAGE 01 LUSAKA 02109 210619Z

17

ACTION AF-18

INFO OCT-01 EUR-25 ISO-00 AID-20 CIAE-00 COME-00 EB-11

FRB-02 INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12

SPC-03 CIEP-02 LAB-06 SIL-01 OMB-01 DODE-00 PM-07

H-03 L-03 NSC-10 PA-04 PRS-01 SS-20 USIA-15 ACDA-19

IO-14 STR-08 INT-08 DRC-01 /233 W
----- 047586

R 201416Z NOV 73

FM AMEMBASSY LUSAKA

TO SECSTATE WASHDC 9558

INFO AMCONSUL JOHANNESBURG

AMEMBASSY LONDON

C O N F I D E N T I A L LUSAKA 2109

E.O. 11652: GDS

TAGS: EFIN, EMIN, ZA

SUBJ: SLOWDOWN IN COPPER NEGOTIATIONS

REF: LUSAKA 2050

1. GOVERNMENT AND COPPER INDUSTRY INTERPRETATIONS ON CURRENT STATUS OF RE-NEGOTIATION OF MANAGEMENT AND SALES CONTRACTS DIFFER WITH LATTER PESSIMISTIC EARLY SETTLEMENT POSSIBLE ALTHOUGH HOPEFUL SATISFACTORY SOLUTION WILL EVENTUALLY BE FOUND BUT PROBABLY NOT UNTIL EARLY NEXT YEAR.

2. JEAN VUILLIQUEZ OF AMAX DEPARTED LUSAKA MONDAY, NOVEMBER 12, WITHOUT HAVING RECEIVED A REPLY FROM MINISTER OF MINES MULEMBA TO HIS COUNTER-PROPOSAL REGARDING ARTICLES OF ASSOCIATION (REFTEL). NONETHELESS, VUILLIQUEZ CONVINCED THAT SOME SETTLEMENT WOULD BE POSSIBLE BUT DOUBTED IT WOULD OCCUR BEFORE THE END OF THE YEAR. ZACH DE BEER OF ANGLO-AMERICAN ON OTHER HAND DESCRIBED THE NEGOTIATIONS AS AT COMPLETE STANDSTILL. IT IS UNDERSTOOD ANGLO IS ONE STAGE BEHIND AMAX IN THE NEGOTIATION ,
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 LUSAKA 02109 210619Z

NOT HAVING QUANTIFIED A COMPENSATION CLAIM FOR ABROGATION OF

MANAGEMENT AND SALES CONTRACT OR MADE A COUNTER-PROPOSAL
ON THE ARTICLES OF ASSOCIATION.

3. IN AN AIRPORT CONVERSATION DURING ARRIVAL CEREMONIES FOR NIGER
PRESIDENT DIORI ON NOVEMBER 19, UNIP PARTY SECRETARY GENERAL
ZULU TOLD AMBASSADOR GRZ NEGOTIATIONS WITH COPPER COMPANIES GOING
WELL; AGREEMENT HAVING BEEN REACHED ON SEVERAL POINTS. AFTER
SOME REFLECTION ZULU ALLOWED THAT GENERAL AGREEMENT COULD BE
REACHED AFTER DECEMBER 5 GENERAL ELECTIONS AND POSSIBLY
BEFORE END OF YEAR. ZULU WAS TROUBLED WHEN AMBASSADOR SAID
ABRUPT AUGUST 31 ACTION HAD RAISED QUESTIONS IN US REGARDING GRZ
INTENTIONS AND ZAMBIAN INVESTMENT CLIMATE IN GENERAL. ZULU WAS
RELIEVED WHEN AMBASSADOR SAID IT HAD BEEN EFFECTIVELY ARGUED
IN DEPARTMENT THAT NATIONALIZATION WAS NOT INTENDED BY GRZ
AND NEGOTIATIONS WERE UNDERWAY.
WILKOWSKI

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COPPER, AGREEMENTS, MEETINGS, CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 20 NOV 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: garlanwa
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973LUSAKA02109
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: n/a
From: LUSAKA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731123/aaaaaqoo.tel
Line Count: 77
Locator: TEXT ON-LINE
Office: ACTION AF
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: LUSAKA 2050
Review Action: RELEASED, APPROVED
Review Authority: garlanwa
Review Comment: n/a
Review Content Flags:
Review Date: 14 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14-Jan-2002 by boyleja>; APPROVED <04-Feb-2002 by garlanwa>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SLOWDOWN IN COPPER NEGOTIATIONS
TAGS: EFIN, EMIN, ZA
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005